



Case Study

SkyBlue established working links with Morgan Est in order to provide local people to local sites.

Morgan Est through the Central Alliance and in conjunction with National Grid, have embarked on an upgrade programme for all existing power stations and sub stations, within the contracted area.

The existing complexes were predominately built in the 1960's with a 40 year life span, and are now part of a nationwide upgrade and refit strategic plan. Through this phase of the contract there are 60 locations to upgrade and enhance.

To ensure the success of the contract , Morgan Est must provide a high standard of service across the Central Electricity Alliance Contract from Cumbria, through to Nottinghamshire and the West Midlands.

Understanding

To achieve the aims of the contract, Morgan Est have been appointed as the civil contractor and require a number of Civil Engineering teams made up of trades

and labour, who will effectively upgrade and enhance the 60 sites initially over a 4 year framework contract.

The teams required must have a strong background within the civil engineering environment, with the emphasis on meeting the strict H&S standards set by the contract; and performance, which is monitored by the Alliance teams.

Morgan Est have an ongoing need to recruit labour and programme of works roll out across the contracted area. To achieve this, the need has been to have a 'tap' of local based labour that can be switched on and engaged as the programme expands.

Without having local offices across the whole of the contracted area, Morgan Est had a need for a solution to the recruitment of labour for the work sites.

Know-How

By providing a strong combination of staffing solutions and civil engineering experience,

SkyBlue have partnered with Morgan Est to solve the issues of finding local labour, by utilising the extensive candidate base and branch network SkyBlue can provide.

The emphasis has been on treating each individual site as a unique work place, where the experience needed and personal skills can differ, depending on the client's requirements and interaction with other contractors. By working closely with the resource and planning teams SkyBlue can identify the right candidates in advance of the site commencing work.

SkyBlue place great emphasis on team building and motivation and do all we can to empower our people through inductions and training support.

The focus of team work is particularly important when focusing on safety and the environment. SkyBlue are working in partnership with Morgan Est to achieve the key performance indicators set by National Grid.

SkyBlue were appointed 1 of 3 suppliers to the Alliance in April 2007. By attending courses at the National Grid Training centre and attending each work site we have now become the number 1 supplier to Morgan Est.

SkyBlue have ...

Recruited and trained 120 plus temporary workers with

over 20 now taken on a permanent basis by Morgan Est. The spirit of the contract is that SkyBlue will source and train candidates in Persons Trained and Besc National Grid Standards and place quality candidates on behalf of Morgan Est.

After 18 weeks Morgan Est has the option of taking the Associates on a permanent basis with no finders fee charged by SkyBlue.

SkyBlue delivers local knowledge and nationwide solutions, through our network of regional Rail and Solutions branches in Birmingham, Bristol, Doncaster, Gateshead, Warrington, Leeds, London, Stratford, Nottingham, Southampton, and Glasgow.

Each office is staffed by specialist recruitment personnel who are all professionally trained and qualified through the Recruitment & Employment Confederation (REC).

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SkyBlue Solutions provides temporary and permanent labour for clients in Construction, Civil Engineering, Highways, Utilities, Business Services, Facilities Management and M& E.



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